The largest oil and gas event in Australasia.

Despite these unprecedented times, AOG 2020 continued to bring together major operators, government and the entire supply chain to connect, collaborate and innovate.

2020 was focused on discovering opportunity and generating confidence through operator engagement, expertise from leading thinkers, sourcing the latest technologies and moving ForWArd Together.

AOG 2020 was a showcase of the importance of collaboration in an evolving industry during this challenging time. AOG hosted conversations on the path to energy transition, updates on the LNG Jobs Taskforce, operator briefing sessions, sold out networking functions, and the Hon Mark McGowan, Premier of WA addressed the wealth of opportunities in Western Australia.

* AOG is the country’s premier industry event and has always promoted building networks and connections *

HON. MARK MCGOWAN
PREMIER OF WESTERN AUSTRALIA

<table>
<thead>
<tr>
<th>HEADLINE STATS</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL VISITOR ATTENDANCE</td>
</tr>
<tr>
<td>5637</td>
</tr>
<tr>
<td>OPERATOR BRIEFING SESSIONS</td>
</tr>
<tr>
<td>28</td>
</tr>
<tr>
<td>EXHIBITORS</td>
</tr>
<tr>
<td>288</td>
</tr>
</tbody>
</table>

### SHOW REPORT

### 2020 IN NUMBERS

| OPERATOR BRIEFING SESSIONS | 28 |
| TOTAL VISITOR ATTENDANCE | 5637 |
| EXHIBITORS | 288 |

**THANK YOU TO OUR 2020 SPONSORS**

**PLATINUM SPONSOR**

Woodside

**PRINCIPAL SPONSORS**

City of Perth

Department of Jobs, Tourism, Science and Innovation

NERA (National Energy Resources Australia)

Chevron

human energy
Visitors discovered the latest products and services from drilling and downhole technology to renewables and health and safety solutions. AOG 2020 brought the industry together as a premium platform for visitors and exhibitors to connect, network and engage with each other.

**Who they are**

**TOP JOB FUNCTIONS**
- Engineers
- Senior Managers/Managers
- CEO/Company Director
- Business Development
- Consultant
- Operations
- Project Manager
- Purchasing/Procurement

**Where they came from**

**TOP ATTENDING SECTORS**
- 14.3% Engineering
- 13.5% Service & supply
- 10% Exploration & Production
- 8.7% Consultant
- 6.3% Manufacturing
- 4.3% Subsea

“"AOG is the prime customer focus for us, the footfall we have had this year, we have had some great conversations with the right people”

DOUG SANGSTER
HILTI - SALES DIRECTOR

**What they think**

**VISITOR SATISFACTION**
- 91.9% SATISFIED OR VERY SATISFIED WITH AOG 2020

“"I found AOG 2020 to be the best yet. The quality of people attending was very high and I found myself in highly productive conversations for all 3 days.”

CHRIS PEMBERTON
DIRECTOR – CP MARITIME PTY LTD

**Where they work**

**TOP VISITING COMPANIES**
- Woodside
- Schlumberger
- Chevron
- Shell
- Subsea 7
- TechnipFMC
- BHP
- Worley Parsons
- Nexxis
- UGL limited.

**What they want to see**

**TOP 10 PRODUCT INTEREST**
- Asset Management: 18.8%
- Construction & Fabrication: 17.1%
- Engineering & Consultancy Services: 20%
- Engineering Equipment & Services: 16.3%
- Exploration & Production: 13.5%
- FLNG: 13.2%
- FPSOs Rigs & Platforms: 14.1%
- Operations & Maintenance: 21%
- Pipes & Pipelines: 13.8%
- Subsea Technology: 17.8%
The largest showcase of Australian and international technologies and innovations, and a vehicle for collaboration. AOG 2020 was an excellent opportunity to meet the right decision makers from across the industry, all together in one place.

**OUR EXHIBITORS**

118 new exhibitors in 2020
93.2% exhibited to generate high value sales leads
89.3% Consider AOG important for their business

Despite unprecedented challenges this year, at the time of the event, the overwhelming majority of 2020 exhibitors were able to attend and present their products and solutions.

"AOG is the premier event of its type in the region. Large numbers of visitors and all of the key players make this a unique opportunity to network and to do so with the key decision makers from each company. This is a must attend event for the generation of high quality sales leads and stand tall among opportunities to identify key strategic partners and wider opportunities for expansion and growth."

DAVID RAYMOND WATT
GENERAL MANAGER - CORTEC GLOBAL SERVICES AUSTRALIA

**CONNECT & CONVERSE**

**Conference**
Built with the industry, for the industry and offering the best value - leading thinkers shared their knowledge and expertise discussing trends and challenges across 3 dedicated forums - Industry Supply, Knowledge and Subsea.

**Networking Events**
AOG is more than an exhibition - the 4 dedicated networking functions provide a platform for oil and gas professionals to celebrate the industry, connect with clients and develop further relationships away from the exhibition floor.

**ATTENDANCE:**
- 138 LOCAL & INTERNATIONAL EXPERT SPEAKERS
- 635 KNOWLEDGE FORUM
- 843 INDUSTRY SUPPLY FORUM
- 534 SUBSEA FORUM

**TICKET SALES:**
- 312 DIVERSITY & INCLUSION BREAKFAST
- 229 SUBSEA WELCOME DRINKS
- 693 OPENING PARTY
- 170 TIMORE-LESTE BREAKFAST

**SUBSEA DRINKS SOLD OUT for the 4th year in a row!**
OPERATOR BRIEFINGS

As part of the Government’s LNG Jobs Taskforce initiative, this year saw the release of the Operator Forward Work Plans at AOG.

For the first time ever major operators Woodside, Chevron, Shell and Santos presented their forward work plans - 2 year outlooks on upcoming contracting activity and supply chain opportunities, exclusive to AOG attendees.

These were presented over the 3 days in intimate sessions and provided great insight into future opportunities available in the local industry for the entire supply chain.

GET INVOLVED

Interested in exhibiting in 2021?

As we continue to face an unprecedented global challenge as an industry, and as individuals, the AOG team looks forward to working collaboratively with the industry as we prepare to emerge with renewed focus and determination.

Get in touch with the team for more information on AOG 2021 and an up to date floorplan.

Melissa Clendinen
Product Manager
+61 3 9261 4662
mclendinen@divcom.net.au

Moy Tai
Client Manager - WA/NT/Asia
+61 (0) 433 284 242
mtai@divcom.net.au

Marco Montoya
Client Manager
+61 3 9261 4698
mmontoya@divcom.net.au

A STAND FOR EVERY BUDGET

Zone A - $590 per sqm
Zone B - $580 per sqm
Zone C - $560 per sqm

+ Additional costs
* These prices are valid until 30 September 2020